

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology & Professional Services FSC Class: DA01, R408, & R704

Contract number: **47QRAA21D002M**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: February 16, 2021 to February 15, 2026



CICONIX, LLC

1997 Annapolis Exchange Pkwy Ste 300
Annapolis, MD 21401 3273

Phone Number: 240-763-1800 and Fax Number: 301-352-6768

<http://www.ciconix.com>

Contract administration source: Daniel L. Cassidy

Business size: Small business; Veteran Owned Small business
SBA Certified Small Disadvantaged Business; SBA Certified 8(a) Firm

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN	Recovery	SIN Description
54151HEAL	54151HEAL/RC	Health Information Technology Services
54151S	54151S/RC	Information Technology Professional Services
541611	541611/RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430/RC	Professional and Management Development Training
OLM	OLM/RC	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Please see page 8 for table of awarded NET GSA prices.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. **Please see pages 4 - 7 for Labor Category Descriptions.**

2. Maximum order:

SINs	Maximum Order
54151HEAL	\$500,000
54151S	\$500,000
541611	\$1,000,000
611430	\$1,000,000
OLM	\$250,000

3. Minimum order: \$100.00

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Same as Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) Specified on Task Order
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- 10c. Overnight and 2-day delivery. Contact Contractor
- 10d. Urgent Requirements. Contact Contractor
11. F.O.B. point(s). Destination
- 12a. Ordering address(es). Same As Company Address
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). Same As Company Address
14. Warranty provision. Not Applicable
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable

23. Data Universal Number System (DUNS) number. 078532841

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

LABOR CATEGORY DESCRIPTIONS:

SIN(s)	Labor Category	Minimum Education	Minimum Years Experience	Additional Certifications Required	Functional Responsibilities
541611; 611430	Sr. Business Consultant	Masters	10	None	Assists in developing programs and implementing creative and innovative solutions to the customer's problems. Researches and analyzes customer requirements. Applies expert knowledge to determine the accuracy and reasonableness of the data, recommendations, and proposed solutions. Documents and summarizes the results and develops recommended solutions to the customer's problems. Provides services related to process improvement methods, strategic planning, change management, facilitation, and information system development methods and practices. Conducts general management consulting tasks such as facilitation, project administration, contract management, budgeting, acquisition, change management, risk management and training. Conducts research and prepares documentation that can be used by technical and non-technical staff. Uses structured design tools and methodologies to evaluate different alternatives. Identifies best practices and assists in the development and assessment of performance metrics. Assess training needs for new and existing employees. When appropriate, train or instruct customers and contractors, research and evaluate training programs. Liaise with subject matter experts regarding training requirements and methods.
541611; 611430	Business Consultant	Bachelors	5	None	Assists others in developing programs and implementing creative and innovative solutions to the customer's problems. Supports tasks for one or multiple customers. Provides services related to facilitation, change management, process improvements, market research and analysis, writes reports, prepares presentations, and conducts analyses. Assess training needs for new and existing employees. When appropriate, train or instruct customers and contractors, research and evaluate training programs. Liaise with subject matter experts regarding training requirements and methods.
541611; 611430	Lean Six Sigma Master Black Belt	Masters	10	Master Black Belt (MBB) Certification	Use strategic planning tools and methods to develop strategic deployment goals. Align projects to organizational strategic plan and business objectives. Plan, coordinate, and execute Lean Six Sigma projects. Identify, assess, and record near, medium and long-term business needs and technology solutions. Apply process improvement and reengineering methodologies and principles to conduct process modernization and improvement projects with minimal oversight. Delivers training, coaching, and mentoring to clients in continuous process improvement (CPI) solutions. Ability to act as in-house expert coaches for the organization on Lean Six Sigma. Guides Black Belts and Green Belts, leading the development and delivery of training, coaching, and

					mentoring to clients in continuous process improvement (CPI) solutions.
541611; 611430	Project Manager	Bachelors	6	Project Management Professional (PMP)	Manages project/technical support operations involving multiple tasks/projects and personnel. Organizes, directs and coordinates planning and execution of project/technical support activities. Assigns work duties and reviews work of subordinates. Manages and controls project funds and resources. Ensures compliance with all contract and task order requirements. Demonstrated expertise and communication skills to interface with client counterparts and senior management staff. Plans, organizes, and controls the overall activities of the project, i.e., project management, technical work, quality of work, schedule, and costs associated with various task orders issued under the contract. Have overall for ensuring that proper methodologies and procedures are followed in accordance with project requirements. Assess training needs for new and existing employees When appropriate, train or instruct customers and contractors, research and evaluate training programs. Liaise with subject matter experts regarding training requirements and methods.
541611; 611430	Senior Analyst	Bachelors	10	None	Provides high level expert analytic support in technical services, business planning and improvement efforts. Leverages extensive knowledge and expertise in business, management and technical disciplines to plan, facilitate, support complex methodology development and evaluation of technical system analysis, business process re-engineering, organizational development and change management efforts. Provides guidance to subordinate analysts as they work on detailed design, development and testing efforts. Responsibilities include identifying best practices, providing process and data modeling, and developing and assessing performance metrics. Assess training needs for new and existing employees When appropriate, train or instruct customers and contractors, research and evaluate training programs. Liaise with subject matter experts regarding training requirements and methods.
541611	Analyst	Bachelors	2	None	Analyzes user needs to determine functional and cross-functional requirements. Gathers and analyzes technical information. Conducts research and prepares documentation that can be used by technical and non-technical staff. Uses structured design tools and methodologies to evaluate different alternatives. Identifies best practices and assists in the development and assessment of performance metrics.

541611	Administrative Specialist**	High School	2	None	Perform a variety of technical support and administrative duties including contract management support, preparing special reports, correspondence, compiling budget data. Preparing accounting and financial reports. Knowledge & skill in word processing, data processing, contract management, basic accounting, meeting coordination & document development
541611	Research Analyst	Bachelors	5	None	Works independently and in teams to collect, analyze and present data from structured research and evaluation activities. Describes results of research in text, process flow diagrams, and a variety of charts, graphs and oral presentations. Uses analytical tools to support conducting research activities. Conducts independent research using a variety of sources. Interfaces with the client on a regular basis. Produces deliverables under supervision of senior team members including presentations, reports, etc. Supports completion of project specific tasks within estimated time frames and budget constraints.
54151S	Data Scientist	Masters	4	None	Applies a wide set of statistical, programming and/or engineering disciplines for planning, design, analysis, and specification development for systems and databases to support the end user analysis process. Involved in the analysis of unstructured and semi-structured data, including latent semantic indexing (LSI), entity identification and tagging, complex event processing (CEP), and the application of analysis algorithms on distributed, clustered, and cloud-based high-performance infrastructures. Exercises creativity in applying non-traditional approaches to large-scale analysis of unstructured data in support of high-value use cases visualized through multi-dimensional interfaces. Handle processing and index requests against high-volume collections of data and high-velocity data streams. Has the ability to make discoveries in the world of big data. Has the ability to utilize advance tools and computational skills to interpret, connect, predict and make discoveries in complex data and deliver recommendations for business and analytic decisions. Assists in the recommendations of platform, end user Business Intelligence tools, design, quality assurance standards, and performance standards. Determines cost-benefit of tradeoffs in recommended options. Works with consultants, programmers, and analysts assigned to the project.
54151HEAL	HIT Data Scientist	Masters	4	None	Provide expertise in the application of technology to areas of interest to government health organizations including Medical Informatics; Public Health Informatics; statistics, bio-statistics, mathematics; specific tools and data resources relevant to the federal health mission; applying sound quantitative data and methods to support deployment of resources for health surveillance, disease detection, prevention and intervention campaigns and related health activities. Provide expertise across a wide variety of IT areas as applied to health, including information retrieval technology, decision science, web technology, data mining, expert systems, networking, Big Data science, and education. Provide expertise in the integration of a variety of heterogeneous information systems and databases the sharing and dissemination of health and research information; and the application of advanced scientific visualization.

54151HEAL	HIT Developer	Masters	5	None	Analyzes user requirements, procedures and problems to automate processing and improve existing Health IT computer system. Formulates and defines Health IT system scope and objective. Writes detailed description of user needs, Health IT program functions and steps required for developing and modifying Health IT computer programs. Analyzes software requirements to determine feasibility of design and consults with hardware engineers to evaluate interface between hardware, software and operational performance requirements of the system. Designs, develops and implements applications and systems based on user needs. Studies existing information-processing systems to evaluate effectiveness and develop new Health IT systems based on user needs.
54151HEAL	HIT Program Manager	Masters	5	None	Oversees the performance of a variety of related projects, which are arranged by Health Information Technology, program, or client; directs the development of Health IT and/or application, marketing and resource allocation within the program. Responsible for the management of personnel, and financial resources, and is accountable for the quality and timely delivery of all contractual items; Serves as the focal point-of-contact with client regarding program activities; Operates within client guidelines, contractual limitation, and Company business and policy code of conduct. Ensures all required resources including manpower, production standard, computer time, and facilities for program implementation; Manages program consisting multiple projects including project identification, design, development, and delivery. Maintains the development and execution of Health IT business opportunities based on broad, general guidance; Collaborates with Health IT project manager to provide Health IT technical guidance and problem resolution; Also responsible for marketing new Health Information Technology and follow-on business acquisitions; Perform other duties as assigned.
54151HEAL	HIT Analyst	Bachelors	2	None	Under direct supervision, assists in formulating and defining systems scope and objectives through research and fact-finding combined with a basic understanding of business systems and industry requirements. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties as necessary under direction of experienced Business System and Health IT Analysts. Competent to consider most business implications of the application of technology to the current business and Health IT environment.

Service Contract Labor Standards/Service Contract Act (SCLS/SCA) Matrix

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Administrative Specialist**	01020 - Administrative Assistant	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Year 1	Year 2	Year 3	Year 4	Year 5
--------	--------	--------	--------	--------

BASE PERIOD		2/16/2021 -	2/16/2022 -	2/16/2023 -	2/16/2024 -	2/16/2025 -
		2/15/2022	2/15/2023	2/15/2024	2/15/2025	2/15/2026
SIN/SIN(s)	Labor Category/Service Title	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
541611; 611430	Sr. Business Consultant	\$148.38	\$152.09	\$155.89	\$159.79	\$163.78
541611; 611430	Business Consultant	\$96.74	\$99.15	\$101.63	\$104.17	\$106.78
541611; 611430	Lean Six Sigma Master Black Belt	\$148.38	\$152.09	\$155.89	\$159.79	\$163.78
541611; 611430	Project Manager	\$96.74	\$99.15	\$101.63	\$104.17	\$106.78
541611; 611430	Senior Analyst	\$96.74	\$99.15	\$101.63	\$104.17	\$106.78
541611	Analyst	\$66.59	\$68.26	\$69.96	\$71.71	\$73.50
541611	Administrative Specialist**	\$44.33	\$45.44	\$46.58	\$47.74	\$48.94
541611	Research Analyst	\$71.60	\$73.39	\$75.22	\$77.10	\$79.03
54151S	Data Scientist	\$79.00	\$80.98	\$83.00	\$85.08	\$87.20
54151HEAL	HIT Data Scientist	\$79.00	\$80.98	\$83.00	\$85.08	\$87.20
54151HEAL	HIT Developer	\$96.74	\$99.15	\$101.63	\$104.17	\$106.78
54151HEAL	HIT Program Manager	\$96.74	\$99.15	\$101.63	\$104.17	\$106.78
54151HEAL	HIT Analyst	\$66.59	\$68.26	\$69.96	\$71.71	\$73.50